



**Purchasing Contract
CITY OF AUSTIN
RECOMMENDATION FOR COUNCIL ACTION**

AGENDA ITEM NO.: 48
AGENDA DATE: Thu 09/30/2004
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SUBJECT: Authorize execution of a contract with ELXSI dba CUES INC, Orlando, FL, for the purchase of a steerable large line wheeled transporter in an amount not to exceed \$60,040.

AMOUNT & SOURCE OF FUNDING: Funding is available in the Fiscal Year 2003-2004 Approved Operating Budget of the Austin Water Utility.

FISCAL NOTE: There is no unanticipated fiscal impact. A fiscal note is not required.

REQUESTING Purchasing
DEPARTMENT: for Austin Water Utility;

DIRECTOR'S
AUTHORIZATION: Vickie Schubert

FOR MORE INFORMATION CONTACT: Stephen T. Aden, Supervising Senior Buyer, 974-2021

PRIOR COUNCIL ACTION: N/A

BOARD AND COMMISSION ACTION: N/A

PURCHASING: Lowest responsive bid of three received.

MBE / WBE: This contract will be awarded in compliance with Chapter 2-9 of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this solicitation.

This contract is for the purchase of a steerable large line wheeled transporter a with a Closed Circuit Television (CCTV) pan-tilt camera to be used in the City's existing Cues TV inspection trucks by the Austin Water Utility (AWU), Collection Systems Services Division. AWU staff will operate the steerable transporter by remote control from the trucks to inspect through pipes to observe any breaks, damages or need for repair of the lines. This equipment will assist Austin Water Utility in complying with current EPA mandates for the repair of broken wastewater lines. Wastewater pipelines are 18" thru 96" in diameter.

MBE/WBE solicited: 0/0

MBE/WBE bid: 0/0



BID TABULATION

Steerable Large Line Wheeled Transporter
(4 Line Items)
IFB No. SA04100053

<u>VENDOR</u>	<u>TOTAL COST</u>
ELXSI dba Cues Inc. Orlando, FL	\$60,040
Cobra Technologies Smyrna, GA	\$83,950
RS Technical Services, Inc. Fair Oaks, TX	\$56,000*

*Product was tested as called for by the specifications and could not function in 72" diameter pipelines. The transporter repeatedly turned over and produced no useable video.

PRICE ANALYSIS

- a. Adequate competition.
- b. Eighteen notices were issued. There were no MBE or WBE firms listed under this commodity. Six bids were issued, none of which were to MBE or WBE firms. Three bids were received. There were two "No Bids" received.
- c. This is the first purchase of this equipment and there is no data available to make a cost comparison.

APPROVAL JUSTIFICATION

- a. Low bidder meeting specifications.
- b. Austin Water Utility concurs with the recommended award.
- c. Advertised in the Austin American-Statesman and the Internet.